# Financial & Strategic Update June 19, 2014

Al Monaco President & CEO

# J. Richard Bird

Executive Vice President, CFO and Corporate Development



## Financial & Strategic Update





Presenters:

# Al Monaco

President & CEO

# J. Richard Bird

Executive Vice President, CFO and Corporate Development

Question & Answer Period

## Legal Notice



This presentation includes certain forward looking information (FLI) to provide Enbridge shareholders and potential investors with information about Enbridge and management's assessment of its future plans and operations, which may not be appropriate for other purposes. FLI is typically identified by words such as "anticipate", "expect", "project", "estimate", "forecast", "plan", "intend", "target", "believe" and similar words suggesting future outcomes or statements regarding an outlook. Although we believe that our FLI is reasonable based on the information available today and processes used to prepare it, such statements are not guarantees of future performance and you are cautioned against placing undue reliance on FLI. By its nature, FLI involves a variety of assumptions, risks, uncertainties and other factors which may cause actual results, levels of activity and achievements to differ materially from those expressed or implied in our FLI. Material assumptions include assumptions about: the expected supply and demand for crude oil, natural gas and natural gas liquids; expected exchange rates; inflation; interest rates; the availability and price of labour and pipeline construction materials; operational reliability; anticipated in-service dates and weather.

Our FLI is subject to risks and uncertainties pertaining to operating performance, regulatory parameters, weather, economic conditions, exchange rates, interest rates and commodity prices, including but not limited to those discussed more extensively in our filings with Canadian and US securities regulators. The impact of any one risk, uncertainty or factor on any particular FLI is not determinable with certainty as these are interdependent and our future course of action depends on management's assessment of all information available at the relevant time. Except to the extent required by law, we assume no obligation to publicly update or revise any FLI, whether as a result of new information, future events or otherwise. All FLI in this presentation is expressly qualified in its entirety by these cautionary statements.

This presentation will make reference to certain financial measures, such as adjusted net income, which are not recognized under GAAP. Reconciliations to the most closely related GAAP measures are included in the earnings release and also in the Management Discussion and Analysis posted to the website.

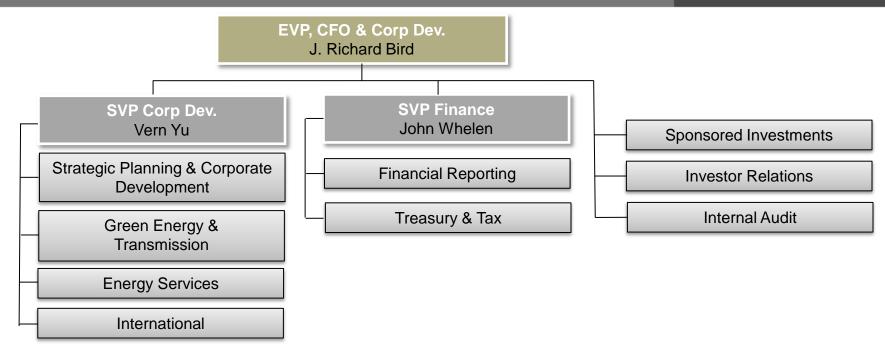




- Executive Changes
- EEP Equity Restructuring
- Midcoast Energy Partners Drop Down
- Line 3 Replacement Update
- Funding Requirements Update
- Northern Gateway Approval
- Aggregate Capital Program and Growth Update

#### Interim Finance and Corporate Development Organization







J. Richard Bird



Vern Yu



John Whelen

# EEP Equity Restructuring



	GP Current Annual Distribution	GP Share of Growth in Distributable Cash Flow	Magnitude of Growth in Distributable Cash Flow (illustrative)
Current Structure	~\$160 million	50%	LP GP
Revised Structure	~\$160 million	25%	GP



- 12.6% of EEP G&P business for \$350 million, effective July 1
- MEP interest in G&P business increases from 39.0% to 51.6%
- Debt financed by MEP
- Advances execution of G&P business drop down strategy, reducing EEP's cost of funding Liquids Pipelines growth projects

# Line 3 Replacement Update



- Capital cost estimate finalized
  - Cdn \$4.9 billion
  - US \$2.6 billion
  - \$0.7 billion increase
- Surcharge: U.S. \$0.895/bbl
- Negligible change in return
- Execution in early stages but on track for 2<sup>nd</sup> half of 2017



# 2013 – 2017 Funding Requirements Excluding Sponsored Investments



(\$ billions, as at June 2014)

Maintenance Capital	5.6
Secured Growth Capital	28.0
Risked Growth Capital	3.2
	36.8
Cash Flow Net of Dividends	(14.6)
Net Funding Requirement	22.2

Debt		
Total Requirement	15.1	
Cash on Hand	(1.1)	
Total Requirement, Net of Cash	14.0	
2013 – 2017 Maturities	5.2	
Preferred Share Issuances	(1.1)	
Debt Already Issued	(6.3)	
Debt Requirement	11.8	

Equity	
Total Requirement	7.1
2013 Common Share Issuances	(0.6)
2014 Common Share Issuances	(0.4)
Noverco	(0.2)
Preferred Share Issuances	(1.1)
DRIP/ESOP	(2.5)
Equity Requirement	2.3



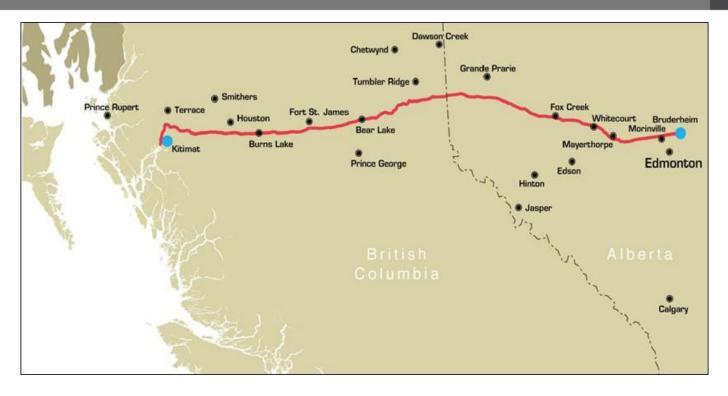
#### 2013 – 2017 Remaining Requirement \$2.3 Billion:

	\$ Billions
Preferred Shares	\$1.5
Asset Monetization/Sponsored Vehicle Drop Downs	\$3.0
TOTAL	\$4.5

ENB Public Equity	~
-------------------	---

# Northern Gateway Project

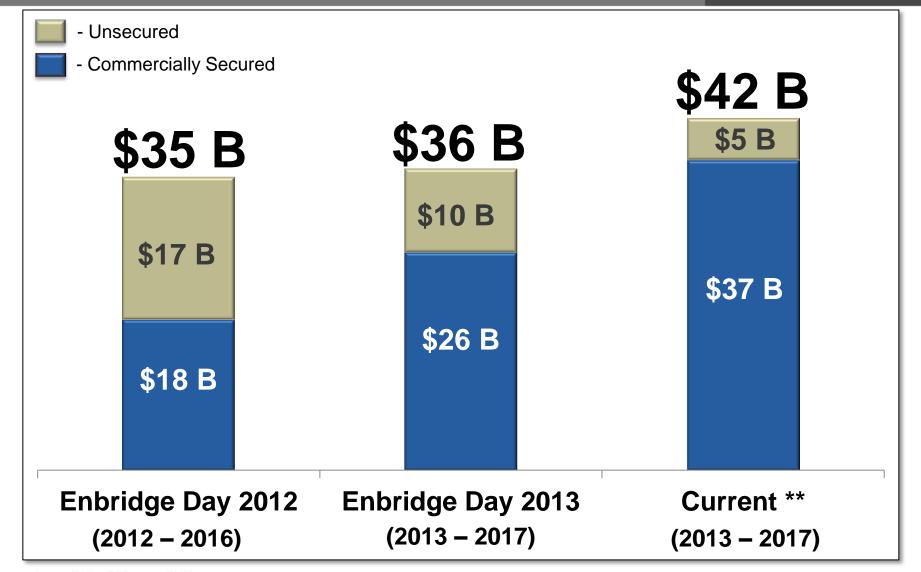




- Regulatory phase complete
- Focus over next 12+ months:
  - Satisfy federal & Gov't of BC conditions
  - Continue to engage with communities and First Nations

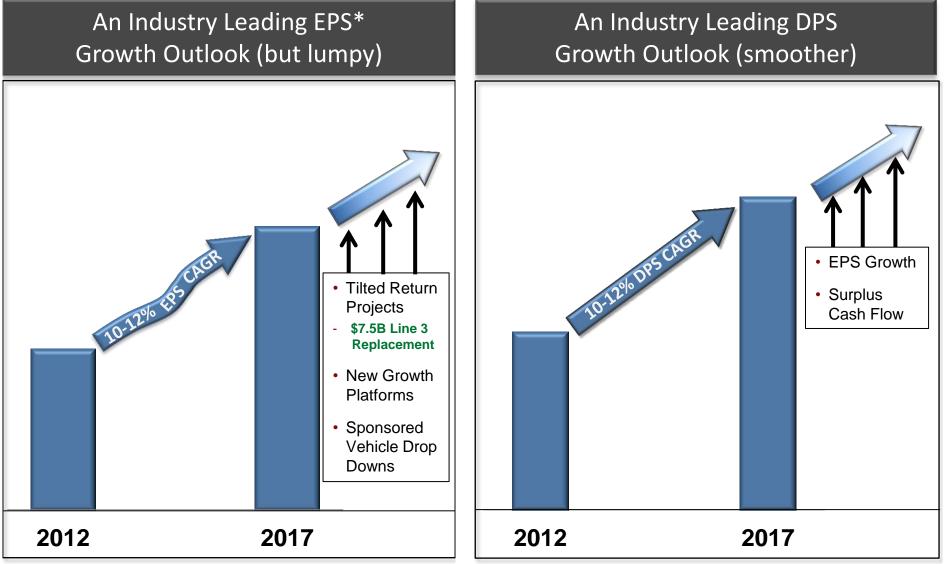
Enterprise Wide\* Growth Capital Program (By In-service Date)





# Industry Leading EPS & DPS Outlook





\* Adjusted earnings are non-GAAP measures. For more information on non-GAAP measures please refer to disclosure in news release.

# Financial & Strategic Update

June 19, 2014



